## 1st NORTHERN CALIFORNIA CREDIT UNION

## Income and Expense for Month

	% Income				
	05/31/2020	05/31/2020	05/2020 QTD	05/2020 YTD	
<u>INCOME</u>					
INCOME FROM LOANS	661,893	44.65%	1,297,127	3,292,218	
INVESTMENT INCOME	724,500	48.87%	1,436,696	3,651,875	
FEE INCOME	3,490	0.24%	22,394	136,815	
OTHER OPERATING INCOME	92,592	6.25%	181,115	370,304	
TOTAL INCOME	1,482,474	100.00%	2,937,332	7,451,212	
EXPENSE					
EMPLOYEE COMPENSATION	415,424	28.02%	824,601	2,071,531	
EMPLOYEE BENEFITS	142,685	9.62%	274,840	559,687	
TRAVEL & CONFERENCE	2,000	0.13%	4,000	10,000	
ASSOCIATION DUES	6,693	0.45%	13,185	33,008	
OFFICE OCCUPANCY	78,086	5.27%	154,319	365,914	
OFFICE OPERATIONS	274,099	18.49%	547,821	1,374,667	
EDUCATION & PROMOTION	40,518	2.73%	82,019	204,748	
LOAN SERVICING	20,695	1.40%	45,383	117,635	
PROFESSIONAL & OUTSIDE SERVICE	86,720	5.85%	173,416	430,007	
PROVISION FOR LOAN LOSSES	27,000	1.82%	83,100	119,400	
NCUA - ASSESSMENTS	0	0.00%	0	0	
MEMBERS INSURANCE	250	0.02%	500	1,250	
SUPERVISION & EXAM FEES	7,800	0.53%	15,600	39,000	
CASH OVER & SHORT	(15)	(0.00%)	15,000	565	
ANNUAL MEETING	250	0.02%	500		
OTHER OPERATING EXPENSES	688	0.05%	1,362	1,250 3,531	
	-		*		
TOTAL EXPENSE	1,102,893	74.40%	2,220,704	5,332,193	
NET BEFORE DIVIDENDS	379,581	25.60%	716,628	2,119,019	
<u>DIVIDENDS</u>					
DIVIDENDS - REGULAR SHARES	34,000	2.29%	65,500	157,409	
DIVIDENDS - SHARE DRAFTS	8,145	0.55%	15,668	37,467	
DIVIDENDS - MONEY MARKET SHARES	82,744	5.58%	167,077	422,453	
DIVIDENDS - CERTIFICATES	194,365	13.11%	382,611	952,627	
DIVIDENDS - IRA SHARES	24,856	1.68%	48,937	138,868	
DIVIDENDS - CLUB SHARES	55	0.00%	94	196	
TOTAL DIVIDENDS	344,165	23.22%	679,886	1,709,020	
NET AFTER DIVIDENDS	35,416	2.39%	36,742	410,000	
TOTAL NON-OP INC/EXP	0	0.00%	0	0	
NET INCOME	35,416	2.39%	36,742	410,000	
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Certified Correct By:

David M. Green, President/CEO

Paul Christensen, Senior Vice President/CFO

## 1st NORTHERN CALIFORNIA CREDIT UNION

Statement of Condition

ASSETS LOANS TO MEMBERS	255 102 011			
LOANC TO MEMBERS	255 102 011			
LUANS TO MEMBERS	255,103,811	33.45%	248,094,214	33.13%
ALLOWANCE FOR LOAN LOSSES	(1,377,881)	(0.18%)	(1,350,209)	(0.18%)
DIRECT DEPOSIT RECEIVABLE	13,868,689	1.82%	16,191,638	2.16%
OTHER RECEIVABLES	1,100,924	0.14%	1,034,547	0.14%
OTHER RECEIVABLES	14,969,612	1.96%	17,226,185	2.30%
CHANGE FUND	1,903,237	0.25%	2,024,998	0.27%
US GOVT OBLIGATIONS	85,117,519	11.16%	85,147,011	11.37%
FEDERAL AGENCY SECURITIES	192,420,200	25.23%	192,673,794	25.73%
CORPORATE CREDIT UNION	46,868,536	6.15%	39,650,888	5.29%
CERTIFICATES OF DEPOSIT	153,672,667	20.15%	151,580,217	20.24%
INVESTMENTS	478,078,922	62.69%	469,051,910	62.63%
NCUSIF DEPOSIT	6,039,235	0.79%	6,039,235	0.81%
PREPAID EXPENSES	683,844	0.09%	740,197	0.10%
LAND	341,195	0.04%	341,195	0.05%
BUILDING (net)	1,005,920	0.13%	1,012,443	0.14%
FURNITURE & EQUIPMENT (net)	1,018,781	0.13%	987,638	0.13%
LEASEHOLD IMPROVEMENTS (net)	1,072,086	0.14%	1,096,028	0.15%
FIXED ASSETS	3,437,982	0.45%	3,437,304	0.46%
ACCRUED INCOME	2,792,283	0.37%	2,710,113	0.36%
MISCELLANEOUS ASSETS	933,626	0.12%	933,923	0.12%
OTHER ASSETS	3,725,908	0.49%	3,644,037	0.49%
TOTAL ASSETS	762,564,669	100.00%	748,907,870	100.00%
LIABILITIES				
ACCOUNTS PAYABLE	1,051,190	0.14%	652,833	0.09%
DIVIDENDS PAYABLE	400,403	0.05%	332,752	0.04%
TAXES PAYABLE	1,749	0.00%	791	0.00%
ACCRUED LIABILITIES	1,692,950	0.22%	1,629,837	0.22%
EMPLOYEE RETIREMENT PLAN	925,054	0.12%	925,054	0.12%
SUSPENSE	1,610,247	0.21%	1,248,196	0.17%
ACCOUNTS PAYABLE	5,681,593	0.75%	4,789,463	0.64%
TOTAL LIABILITIES	5,681,593	0.75%	4,789,463	0.64%
EQUITY				
SHARES - REGULAR	262,535,097	34.43%	256,654,209	34.27%
SHARE DRAFTS	105,926,572	13.89%	103,111,626	13.77%
SHARES - MONEY MARKET	156,606,213	20.54%	154,079,780	20.57%
SHARES-CERTIFICATES	125,237,557	16.42%	123,729,823	16.52%
SHARES - IRA SHARES	27,087,604	3.55%	27,147,108	3.62%
SHARES - CLUB SHARES	445,391	0.06%	386,635	0.05%
MEMBER SHARES	677,838,435	88.89%	665,109,182	88.81%
REGULAR RESERVES	7,815,921	1.03%	7,815,921	1.04%
RESERVE FOR CONTNGENCY	70,276,498	9.22%	70,276,498	9.38%
UNDIVIDED EARNINGS	561,056	0.07%	561,056	0.07%
EQUITY ACQUIRED IN MERGER	354,424	0.05%	354,424	0.05%
NET INCOME(LOSS) MEMBER CAPITAL	36,742 <b>79,044,641</b>	0.00% 10.37%	1,326 <b>79,009,225</b>	0.00% 10.55%
		99.25%		99.36%
TOTAL EQUITY	756,883,076		744,118,407	
LIABILITIES+EQUITY	762,564,669	100.00%	748,907,870	100.00%

Certified Correct By:

David M. Green, President/CEO

Paul Christensen, Senior Vice President/CFO